

AGENDA
Special Meeting of the Board of City Commissioners
March 2, 2020 – 12:00pm
Williams County Commission Room
County Administrative Building – Williston, North Dakota

1. Roll Call of Commissioners and Pledge of Allegiance

2. Emergency Purchase of Fire Apparatus

3. Adjourn



DATE: March 2, 2020
TO: City Commission
FROM: Jason Catrambone, Fire Chief
RE: Emergency Purchase of Fire Apparatus

Permission to Purchase – 2019 100' Aerial Fire Apparatus

The Fire Department is requesting permission to purchase a 2019 Rosenbauer 100' aerial fire apparatus. This purchase is recommended based on the unknown repair time on the 100' aerial the City currently owns. Multiple alternatives were explored prior to this recommendation.

The department is proposing the purchase of a new demo unit from Rosenbauer through their dealer, Heiman Fire Equipment, who has been our dealer for all recent fire apparatus purchases. We have had extensive conversations with two other manufacturers and their dealers who also had available units that were similar in capabilities and met our need for the 100' aerial.

We have assessed and evaluated the risks, contingencies, and response plan and believe the city may be at risk without the immediate availability of the unit. The city is limited in operational capabilities in the event of a fire or emergency situation that would be in the need of 100-foot aerial.

The recommended Rosenbauer apparatus was the lowest priced unit available from all manufacturers with a price of \$834,879.00. There are additional costs that are currently being negotiated that include a pump heater, heat pan, lettering, and shelving. These add-on costs will be finalized at an onsite meeting and review of the apparatus this week but has been negotiated not to exceed \$885,879. This option would allow us to be in a fully operational response mode by the first week of April 2020.

We advise that this purchase be combined in a financing package that includes the Tiller on order over a 15-year time frame which allows for it to be in service for an additional five years after final payment before reaching its expected service life. The annual Tiller payment of 175,000.00 will be close to the combined payment needed for both apparatus on a 15-year financing option.

In addition, to recoup additional funds, we are coordinating with Brindlee Mountain Fire Apparatus on the purchase of the damaged 100' aerial. If the aerial can be fixed, they proposed a purchase plan of \$225,000 to \$250,000.00. Until we are further along in the inspection and repair process, we are unable to finalize a purchase amount. Another viable option is to list it ourselves through a broker.

I ask that the commission approve the emergency purchase of the Rosenbauer 100' aerial from Heiman Fire Equipment in the amount not to exceed (885,875.00).